AUTOMOTIVE DISTRIBUTORS' ASSOCIATION

Press Release

July 3rd, 2020

Hayri Erce, PhD
Executive Coordinator

OTOMOTİV DİSTRİBÜTÖRLERİ DERNEĞİ

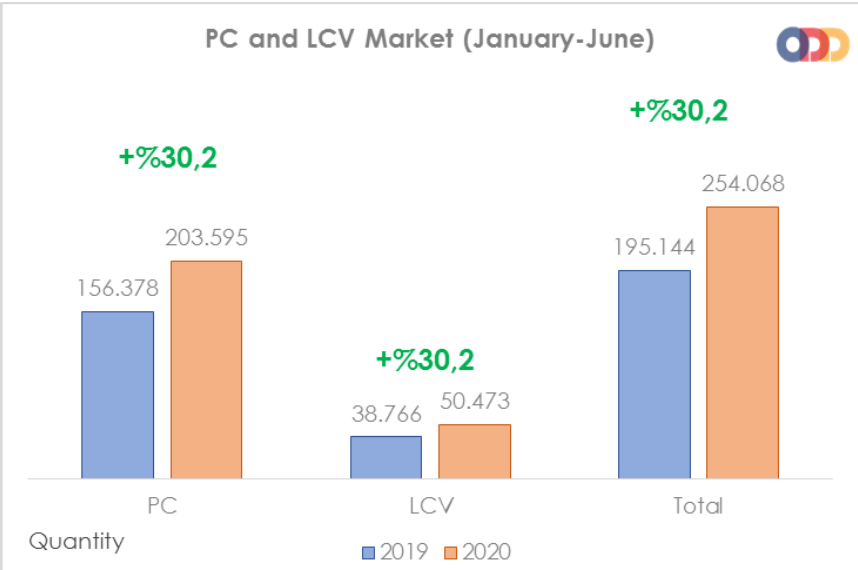
July 3rd, 2020

Passenger Car and Light Commercial Vehicle Market

(June, January-June 2020)

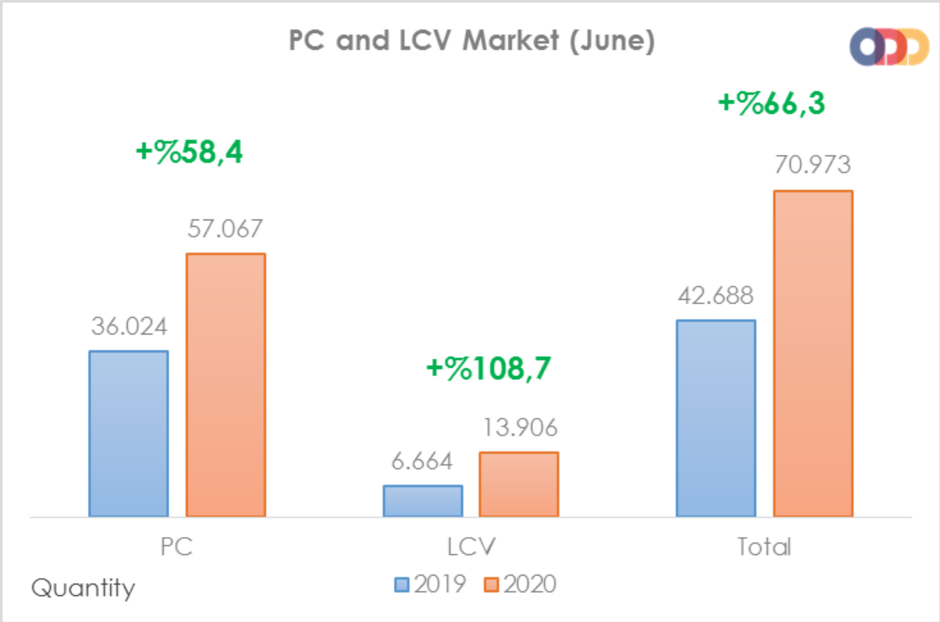
Passenger car and light commercial vehicle market increased by %30.2 in the first half of 2020.

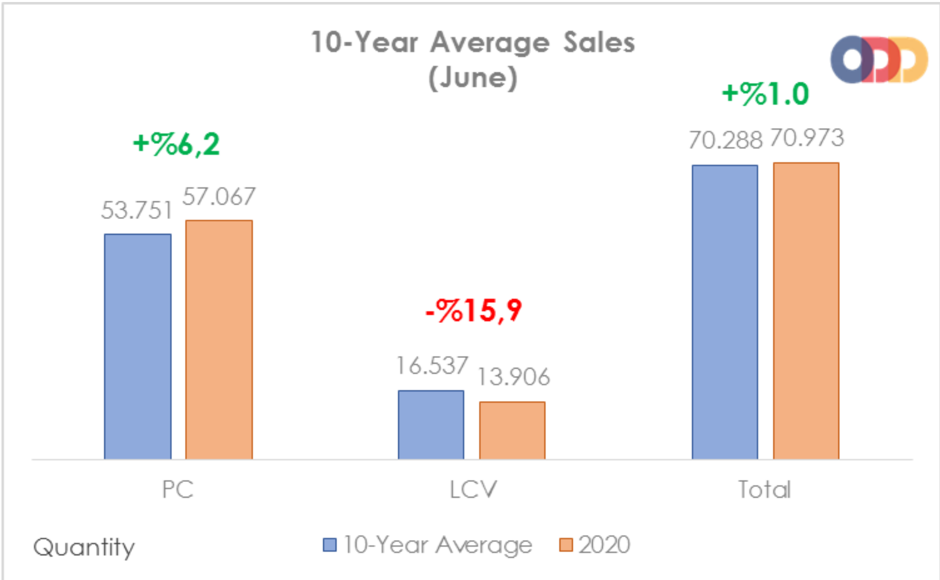
- Turkey's passenger car and light commercial vehicle total market increased by %30.2 compared to the same period of previous year, to 254,068 units.
- Passenger car sales went up by %30.2 in the first half of 2020, compared to the same period of previous year, to 203,595 units while light commercial vehicle sales went up by %30.2 to 50,473 units.



Passenger car and light commercial vehicle market increased by %66.3, passenger car market increased by %58.4 and light commercial vehicle market increased by %108.7 in June 2020.

- Passenger car and light commercial vehicle market increased by %66.3 compared to June 2019, to 70,973 units.
- In June 2020, passenger car sales went up by %58.4 and were 57,067. Light commercial vehicle market increased by %108.7 and were 13,906 units.
- Passenger car and light commercial vehicle market, in comparison to the average 10-year June sales, showed an increase of %1.0.
- Passenger car market, in comparison to the average 10-year June sales, showed an increase of %6.2.
- Light commercial vehicle market, in comparison to the average 10-year June sales showed a decrease of %15.9.





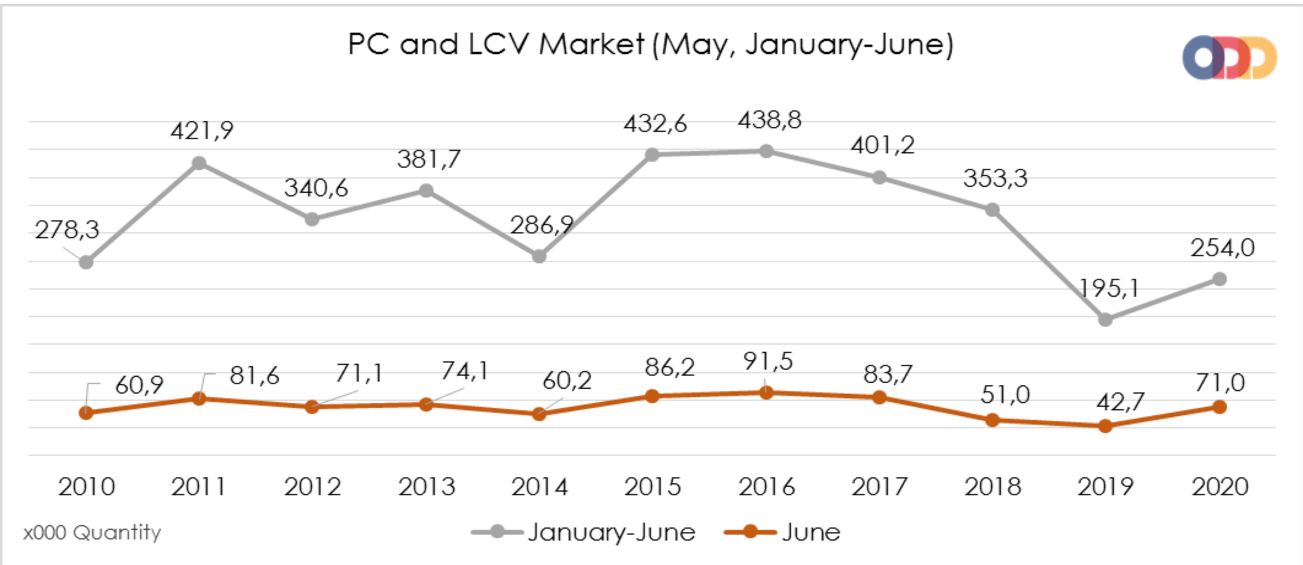


Table 1: PC and LCV Market, 10-Year Average Sales, Progress Graphic by Years
Table 2: PC Market, 10-Year Average Sales, Progress Graphic by Years
Table 3: LCV Market, 10-Year Average Sales, Progress Graphic by Years

OUTLOOK FOR 2020

IMF announced its global growth forecast, -4.9% for 2020 and 5.4% for 2021 in their Global Economic Outlook June 2020 report. In the report, the US growth forecast is 8% for 2020, 4.5% for 2021, the EU's growth forecast is 10.2% for 2020, 6% for 2021, and the growth forecast of developing countries is 3% for 2020. IMF announced their growth forecast of Turkey for 2020 as 5% and 5.9% for 2021in their World Economic Outlook report, June 2020. End of year growth is-1.3% according to the survey released by the Central Bank of the Republic of Turkey (TCMB).

There are two possible scenarios in the Economic Outlook Report published by OECD. If the second wave of the epidemic occurs before the end of 2020, OECD announced its global economic growth forecast as -20.6% in 2020 and 2.8% in 2021. If the second wave doesn't occur, the global economic growth forecast was announced as -6% for 2020 and 5.2% for 2021.

OECD expects an economic decline of 8.5% in the US, the country where the epidemic has affected the most, in case of a second wave and 7.3% in the absence of a second wave. OECD expects an economic decline of 11.5% in case of a second wave in the EU and 9.1% in the absence of a second wave.

According to OECD's Economic Outlook, in the absence of a second wave of the epidemic, Turkey's economy will contract by 4.8% in 2020 and in case of a second wave Turkey's economy will contract by 8.1%. Turkey's economy is expected to grow by 4.3% in 2021, in case of a second wave the growth is expected to be 2%.

In their June Global Economic Outlook Report, the World Bank announced their 2020 GDP growth forecast for the global economy as 5.2 percent contraction, by decreasing 7.7 points compared to their report in January. The World Bank increased their 2021 growth forecast from 2.6 percent to 4.2 percent. According to the World Bank's Global Economic Outlook report, the growth forecast of 2020, which was 1.8 percent in January for the US economy, was revised as 6.1 percent, while the growth expectation for 2021 was increased from 1.7 percent to 4.0 percent.

The 2020 forecast, which was announced as 1.0 percent growth in January for the Euro Area in the World Bank report, was revised as a 9.1 percent contraction. The World Bank's 2021 forecast increased from 1.3 percent to 4.5 percent. Expecting the developed economies to contract by 7.0 percent in 2020, the World Bank predicted that emerging countries will contract by 2.5 percent in 2020 and grow by 4.6 percent in 2021.

In "Global Economic Outlook" released in January by the World Bank, Turkey's economy was expected to grow 3.0 percent in 2020, but this expectation was revised as a growth of 0.5 percent in the World Bank's report that was published in April, and this estimate was revised again as a contraction of 3.8 percent in the June 2020 Global Economic Outlook report.

The World Bank also revised their 2021 forecasts, while Turkey's GDP growth forecast was 4.0 percent in the January and April reports, it was revised as a growth of 5.0 percent.

LMC Automotive has published their revised forecasts for 2020. Accordingly, 2020 world total automotive market is expected to be 70.8 million units with a decrease of 21.6% compared to the previous year, which was 90.3 million units.

Passenger car and light commercial vehicle market increased by 30.2% in the first half of 2020 compared to the same period of the previous year, reaching 254,068 units. Passenger car market increased by 30.19%, to 203,595 units, while light commercial vehicle market increased by 30.2%, to 50,473 units.

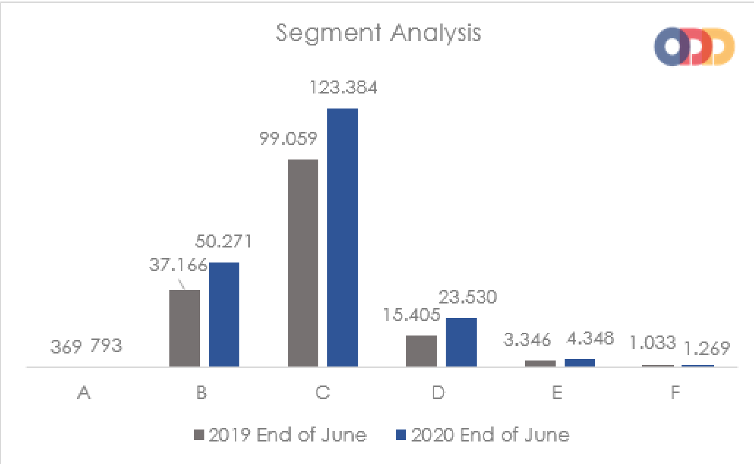
It is estimated that the total market of the automotive sector in 2020 will be between 600 and 650 thousand units.

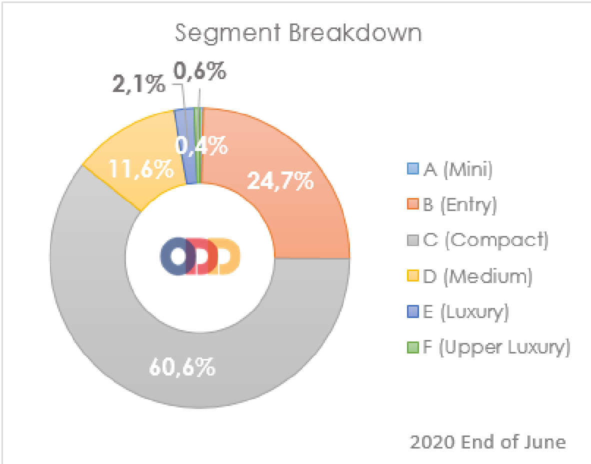
Passenger Car Market Analysis

(June, January-June 2020)

When evaluated according to segments;

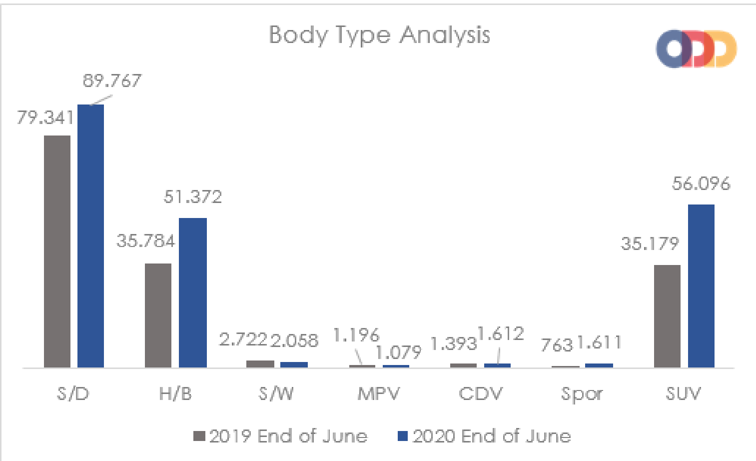
- %85.7 of the passenger car market segment consisted of the vehicles in the A, B and C segments.
- Segment C passenger cars took a share of %60.6 with a quantity of 123,384,
- Segment B passenger cars took a share of %24.7 with a quantity of 50,271.





When evaluated according to body type;

- Most preferred body type was Sedan again (%44.1, 89,767 units).
- Following Sedan passenger cars are SUV body with a share of %27.6 and a sales volume of 56,096 units.
- H/B with a share of %25.2 and total sales volume of 51,372 units.



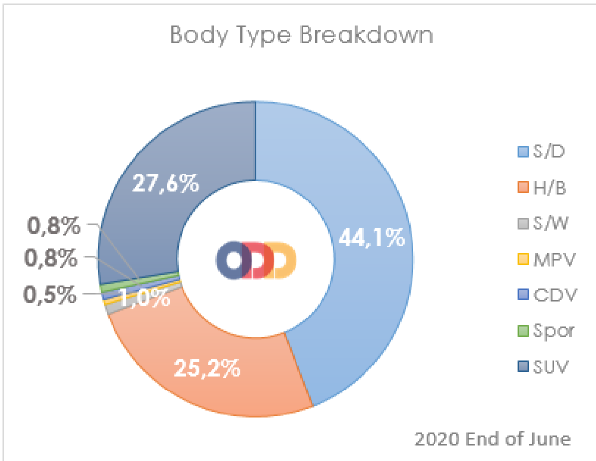
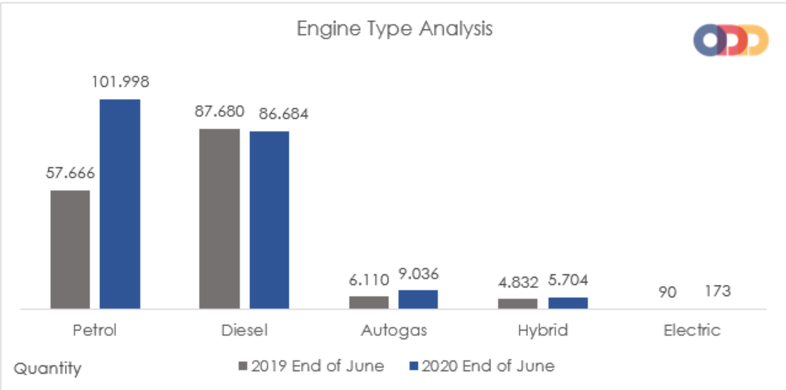
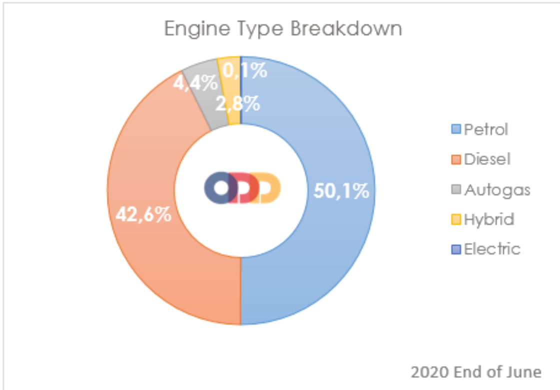


Table 4: Sales Volume, Share and Changes According to Segment and Body Type

When studied in terms of engine type;

- Petrol car sales took a share of %50.1 (101,998 units),
- Diesel car sales took a share of %42.6 (86,684 units),
- Autogas car share was %4.4 (9,036 units).
- 173 electric cars and 5,704 hybrid cars were sold.





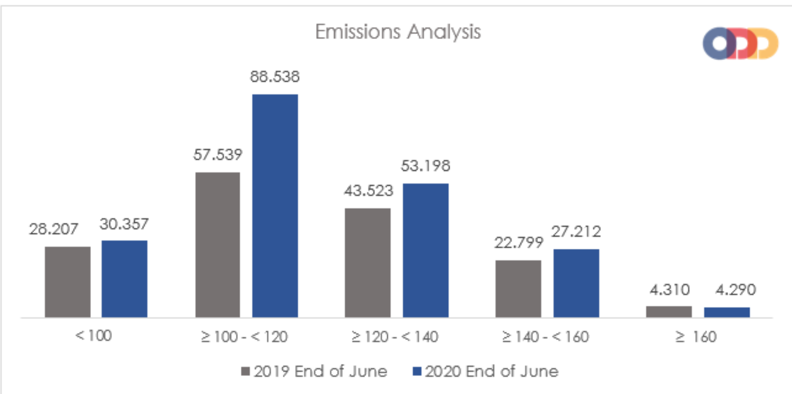
When studied in terms of engine volume;

- Sales of passenger cars under 1600cc increased by %31.7 with a share of %95.1,
- Sales of passenger cars between 1600-2000cc decreased by %6.9 with a share of %1.8,
- Sales of passenger cars above 2000cc decreased by %18.2 with a share of %0.2.

Table 5: Sales Volume, Share and Changes According to Engine Type
Table 6: Sales Volume, Share and Changes According to Engine Volume

When studied in terms of average emission values;

- Passenger cars between 100-120 gr/km had the share of %43.5 with a quantity of 88,538,
- Passenger cars between 120-140 gr/km had the share of %26.1 with a quantity of 53,198.



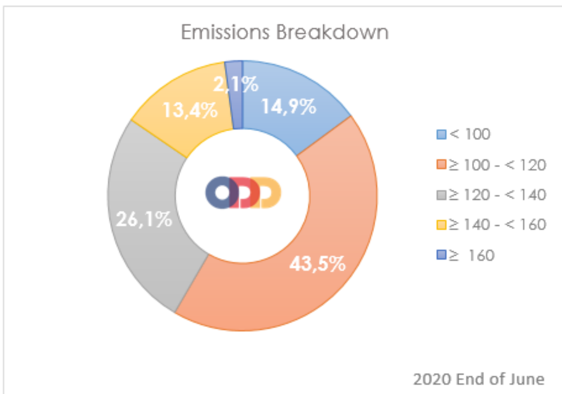
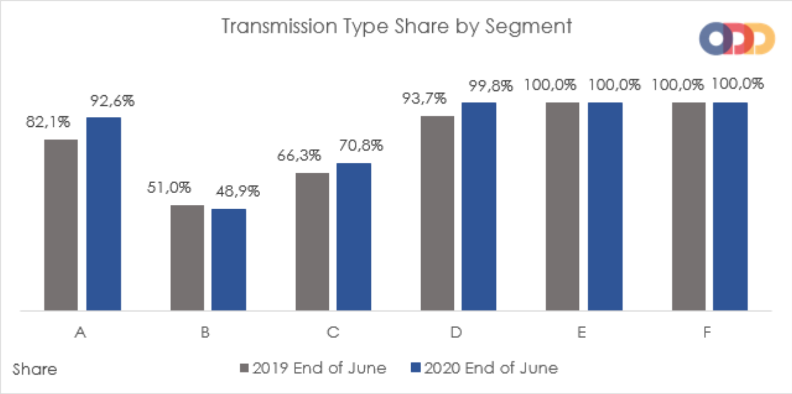


Table 7: Sales Volume, Share and Changes According to Emission Values

Automatic transmission passenger car sales reached a share of %69.6 with a quantity of 141,750 while manual transmission passenger car sales reached a share of %30.4 with a quantity of 61,845.



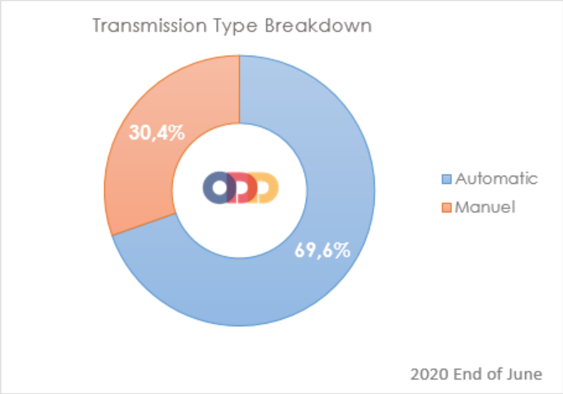


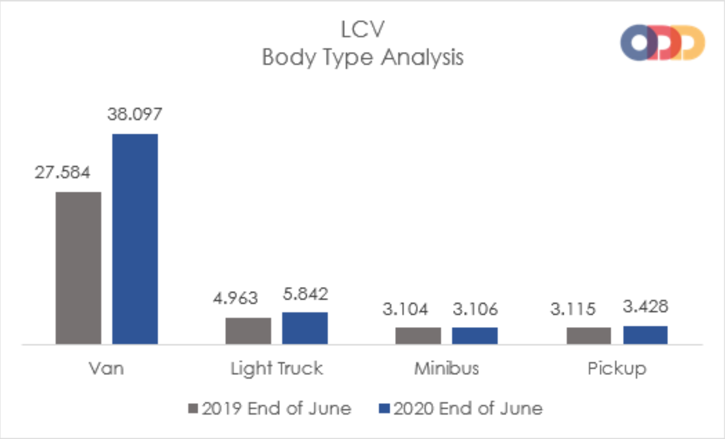
Table 8: Sales Volume, Share and Changes According to Automotic Transmission Type

Light Commercial Vehicle Market

(June, January-June 2020)

Light commercial vehicle market evaluated according to body type;

- Vans with a quantity of 38,097 units and a share of %75.5 had the highest sales volume,
- Light trucks followed vans with a share of %11.6 and 5,842 units.



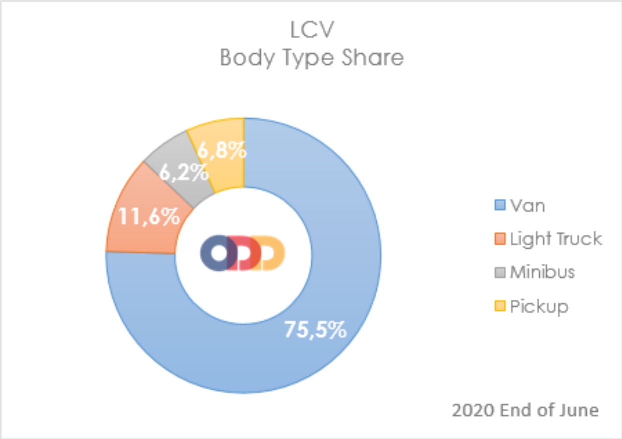
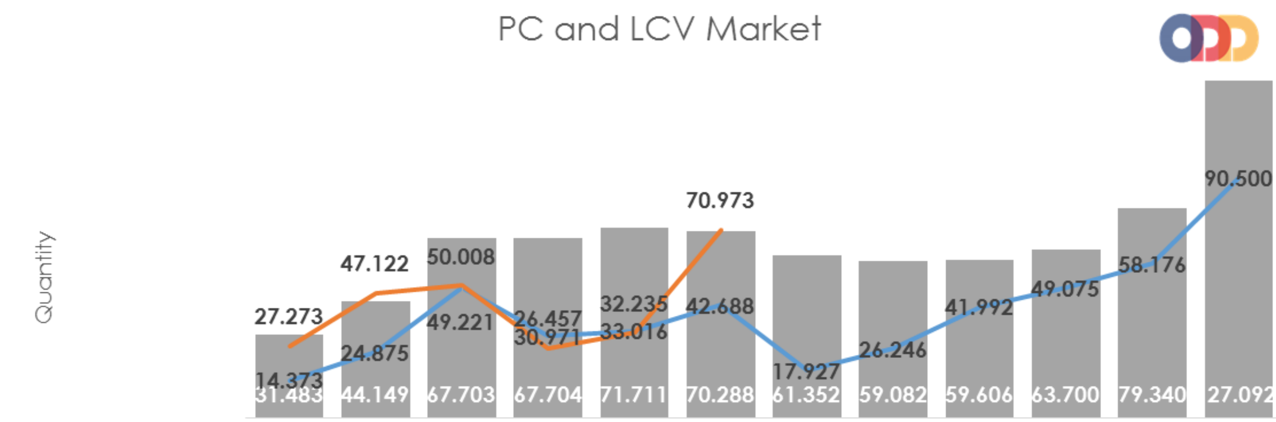


Table 9: Sales Volume, Share and Changes According to LCV Body Type

Appendix

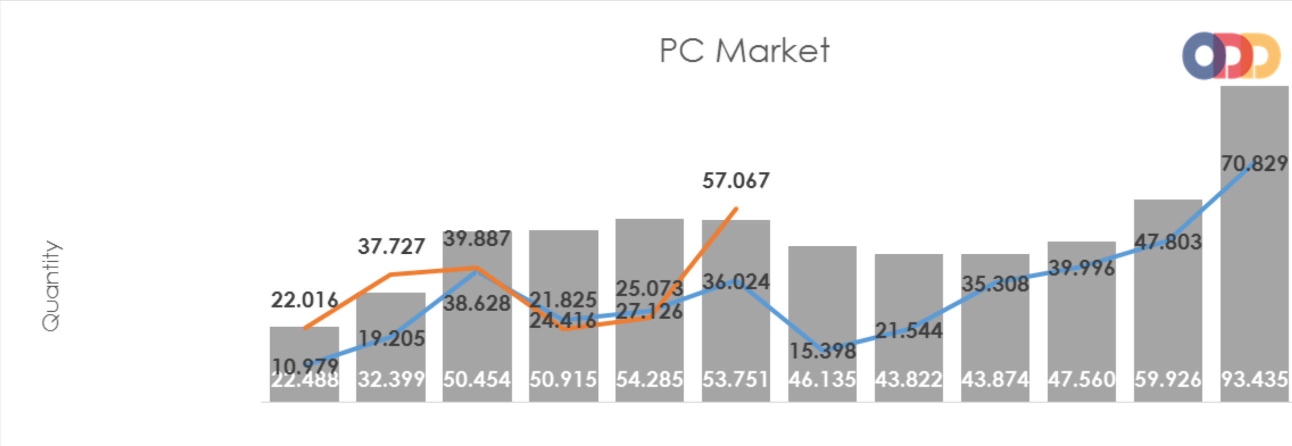
Table 1: PC and LCV Market, 10-Year Average Sales, Progress Graphic by Years



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
10-Year Average	31.483	44.149	67.703	67.704	71.711	70.288	61.352	59.082	59.606	63.700	79.340	127.092
2019	14.373	24.875	49.221	30.971	33.016	42.688	17.927	26.246	41.992	49.075	58.176	90.500
2020	27.273	47.122	50.008	26.457	32.235	70.973						
20/19	89,8%	89,4%	1,6%	-14,6%	-2,4%	66,3%						
20/10 Annual Av.	-13,4%	6,7%	-26,1%	-60,9%	-55,0%	1,0%						

YEAR	January	February	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.	Total
2010	20.095	31.172	51.769	54.946	59.377	60.896	61.345	61.764	63.814	73.404	73.962	148.369	**760.913**
2011	44.892	58.663	78.403	77.695	80.646	81.573	63.044	58.406	60.129	69.421	63.657	127.910	**864.439**
2012	29.545	41.324	64.884	62.949	70.863	71.067	62.304	58.148	69.629	59.938	71.710	115.400	**777.761**
2013	35.523	48.307	68.774	73.575	81.468	74.096	71.596	65.043	67.963	58.014	79.301	129.718	**853.378**
2014	32.670	35.021	47.581	53.305	58.121	60.163	59.907	60.199	66.531	66.573	80.621	146.989	**767.681**
2015	34.615	55.331	83.302	91.602	81.542	86.158	83.836	82.577	64.025	64.255	84.601	156.173	**968.017**
2016	32.713	52.825	82.948	84.887	93.904	91.540	58.533	71.556	67.593	83.000	122.309	141.912	**983.720**
2017	35.323	46.965	73.802	75.988	85.422	83.658	82.297	72.536	71.352	91.752	100.859	136.240	**956.194**
2018	35.076	47.009	76.345	71.126	72.755	51.037	52.734	34.346	23.028	21.571	58.204	77.706	**620.937**
2019	14.373	24.875	49.221	30.971	33.016	42.688	17.927	26.246	41.992	49.075	58.176	90.500	**479.060**
2020	27.273	47.122	50.008	26.457	32.235	70.973							**254.068**
10-Year Av.	*31.483*	*44.149*	*67.703*	*67.704*	*71.711*	*70.288*	*61.352*	*59.082*	*59.606*	*63.700*	*79.340*	*127.092*	**803.210**

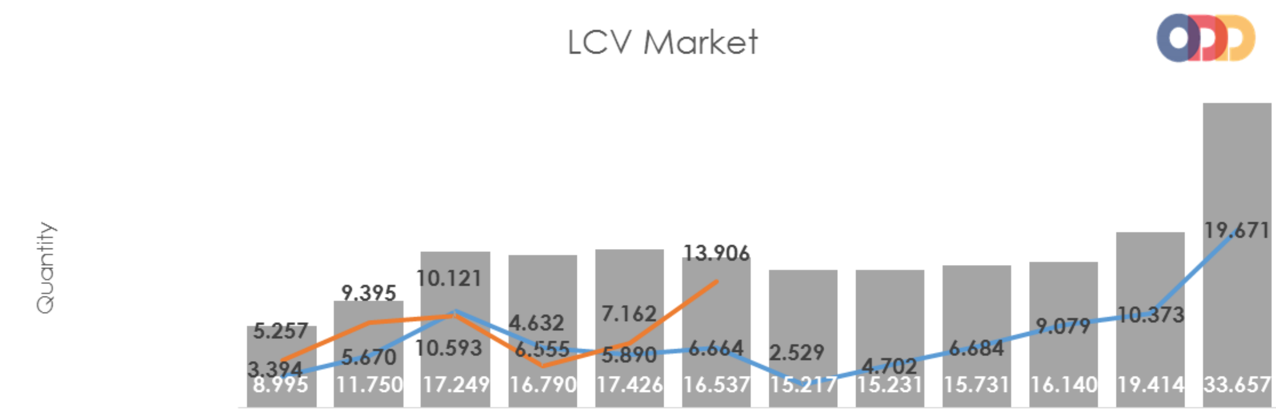
Table 2: PC Market, 10-Year Average Sales, Progress Graphic by Years



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
10-Year Av	22.488	32.399	50.454	50.915	54.285	53.751	46.135	43.822	43.874	47.560	59.926	93.435
2019	10.979	19.205	38.628	24.416	27.126	36.024	15.398	21.544	35.308	39.996	47.803	70.829
2020	22.016	37.727	39.887	21.825	25.073	57.067						
20/19	100,5%	96,4%	3,3%	-10,6%	-7,6%	58,4%						
20/10 Annual Av	-2,1%	16,4%	-20,9%	-57,1%	-53,8%	6,2%						

YEAR	January	February	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.	Total
2010	12.594	20.651	33.958	36.549	40.467	42.086	41.399	42.222	42.477	47.859	50.061	99.461	**509.784**
2011	29.868	39.004	54.023	53.835	56.302	56.714	43.518	38.875	39.964	47.508	44.951	88.957	**593.519**
2012	21.077	29.189	47.270	45.645	50.460	50.849	44.531	41.236	49.360	43.440	52.297	80.926	**556.280**
2013	25.835	36.814	51.785	56.999	62.383	58.290	55.712	51.611	52.925	46.985	64.117	101.199	**664.655**
2014	24.368	27.167	37.812	42.769	46.379	47.278	46.602	45.131	49.262	50.814	59.695	110.054	**587.331**
2015	24.498	40.817	61.676	70.211	62.878	67.766	64.218	61.753	47.088	47.954	62.397	114.340	**725.596**
2016	23.358	40.588	63.975	65.618	73.832	71.111	45.566	53.977	51.340	63.746	95.783	108.044	**756.938**
2017	25.689	34.658	55.616	57.998	65.799	66.164	62.384	54.890	53.423	70.488	75.956	99.694	**722.759**
2018	26.611	35.901	59.798	55.108	57.227	41.225	42.024	26.976	17.595	16.809	46.204	60.843	**486.321**
2019	10.979	19.205	38.628	24.416	27.126	36.024	15.398	21.544	35.308	39.996	47.803	70.829	**387.256**
2020	22.016	37.727	39.887	21.825	25.073	57.067							**203.595**
10 Yıllık Ort.	*22.488*	*32.399*	*50.454*	*50.915*	*54.285*	*53.751*	*46.135*	*43.822*	*43.874*	*47.560*	*59.926*	*93.435*	**599.044**

Table 3: *LCV Market, 10-Year Average Sales, Progress Graphic by Years*



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
10-Year Av	8.995	11.750	17.249	16.790	17.426	16.537	15.217	15.231	15.731	16.140	19.414	33.657
2019	3.394	5.670	10.593	6.555	5.890	6.664	2.529	4.702	6.684	9.079	10.373	19.671
2020	5.257	9.395	10.121	4.632	7.162	13.906						
20/19	54,9%	65,7%	-4,5%	-29,3%	21,6%	108,7%						
20/10 Annual Av	-41,6%	-20,0%	-41,3%	-72,4%	-58,9%	-15,9%						

YEAR	January	February	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.	Total
2010	7.501	10.521	17.811	18.397	18.910	18.810	19.946	19.542	21.337	25.545	23.901	48.908	**251.129**
2011	15.024	19.659	24.380	23.860	24.344	24.859	19.526	19.531	20.165	21.913	18.706	38.953	**270.920**
2012	8.468	12.135	17.614	17.304	20.403	20.218	17.773	16.912	20.269	16.498	19.413	34.474	**221.481**
2013	9.688	11.493	16.989	16.576	19.085	15.806	15.884	13.432	15.038	11.029	15.184	28.519	**188.723**
2014	8.302	7.854	9.769	10.536	11.742	12.885	13.305	15.068	17.269	15.759	20.926	36.935	**180.350**
2015	10.117	14.514	21.626	21.391	18.664	18.392	19.618	20.824	16.937	16.301	22.204	41.833	**242.421**
2016	9.355	12.237	18.973	19.269	20.072	20.429	12.967	17.579	16.253	19.254	26.526	33.868	**226.782**
2017	9.634	12.307	18.186	17.990	19.623	17.494	19.913	17.646	17.929	21.264	24.903	36.546	**233.435**
2018	8.465	11.108	16.547	16.018	15.528	9.812	10.710	7.370	5.433	4.762	12.000	16.863	**134.616**
2019	3.394	5.670	10.593	6.555	5.890	6.664	2.529	4.702	6.684	9.079	10.373	19.671	**91.804**
2020	5.257	9.395	10.121	4.632	7.162	13.906							**50.473**
10 Yıllık Ort.	*8.995*	*11.750*	*17.249*	*16.790*	*17.426*	*16.537*	*15.217*	*15.261*	*15.731*	*16.140*	*19.414*	*33.657*	***204.166***

Table 4: Sales Volume, Share and Changes According to Segment and Body Type

2020 End of June	1	2	3	4	5	6	7		
Segment	**S/D**	**H/B**	**S/W**	**MPV**	**CDV**	**Spor**	**SUV**	**Total**	**Share**
A (Mini)	0	723	0	0	0	70	0	**793**	*0,4%*
B (Entry)	5.163	34.680	1.558	25	1.532	55	7.258	**50.271**	*24,7%*
C (Compact)	63.656	14.920	204	1.052	80	1.145	42.327	**123.384**	*60,6%*
D (Medium)	18.403	1.049	150	2	0	88	3.838	**23.530**	*11,6%*
E (Luxury)	2.404	0	146	0	0	153	1.645	**4.348**	*2,1%*
F (Upper Luxury)	141	0	0	0	0	100	1.028	**1.269**	*0,6%*
Total	**89.767**	**51.372**	**2.058**	**1.079**	**1.612**	**1.611**	**56.096**	**203.595**	
Share	*44,1%*	*25,2%*	*1,0%*	*0,5%*	*0,8%*	*0,8%*	*27,6%*	***100,00***	

2019 End of June	1	2	3	4	5	6	7		
Segment	**S/D**	**H/B**	**S/W**	**MPV**	**CDV**	**Spor**	**SUV**	**Total**	**Share**
A (Mini)	0	337	0	0	0	32	0	**369**	*0,2%*
B (Entry)	5.401	22.834	2.359	267	1.129	28	5.148	**37.166**	*23,8%*
C (Compact)	60.299	11.975	283	909	264	145	25.184	**99.059**	*63,3%*
D (Medium)	11.156	638	44	19	0	389	3.159	**15.405**	*9,9%*
E (Luxury)	2.355	0	36	1	0	84	870	**3.346**	*2,1%*
F (Upper Luxury)	130	0	0	0	0	85	818	**1.033**	*0,7%*
Total	**79.341**	**35.784**	**2.722**	**1.196**	**1.393**	**763**	**35.179**	**156.378**	
Share	*50,7%*	*22,9%*	*1,7%*	*0,8%*	*0,9%*	*0,5%*	*22,5%*	***100,00***	

Change	1	2	3	4	5	6	7	
Segment	**S/D**	**H/B**	**S/W**	**MPV**	**CDV**	**Sport**	**SUV**	**Total**
A (Mini)		114,5%				118,8%		114,9%
B (Entry)	-4,4%	51,9%	-34,0%	-90,6%	35,7%	96,4%	41,0%	35,3%
C (Compact)	5,6%	24,6%	-27,9%	15,7%	-69,7%	689,7%	68,1%	24,6%
D (Medium)	65,0%	64,4%	240,9%	-89,5%		-77,4%	21,5%	52,7%
E (Luxury)	2,1%		305,6%	-100,0%		82,1%	89,1%	29,9%
F (Upper Luxury)	8,5%					17,6%	25,7%	22,8%
Total	**13,1%**	**43,6%**	**-24,4%**	**-9,8%**	**15,7%**	**111,1%**	**59,5%**	**30,2%**

S/D: Sedan, H/B: Hatcback, S/W: Station Wagon, MPV: Multi Purpose Vehicle, CDV: Car Derived Van, SUV: Sport Utility Vehicle

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Table 5: Sales Volume, Share and Changes According to Engine Type

ENGINE TYPE	2019 End of June		2020 End of June		Change
	Quantity	Share	Quantity	Share	
Petrol	57.666	36,9%	101.998	50,1%	76,9%
Diesel	87.680	56,1%	86.684	42,6%	-1,1%
Autogas	6.110	3,9%	9.036	4,4%	47,9%
Hybrid	4.832	3,1%	5.704	2,8%	18,0%
Electric	90	0,1%	173	0,1%	92,2%
Total	**156.378**	**100,00%**	**203.595**	**100,00%**	**30,2%**

Table 6: Sales Volume, Share and Changes According to Engine Volume

ENGINE VOLUME	ENGINE TYPE	2019 End of June		2020 End of June		Change	ÖTV %	VAT %
		Quantity	Share	Quantity	Share			
≤ 1600cc	B/D	147.031	94,0%	193.651	95,1%	31,7%	45, 50, 60	18
1601cc - ≤ 2000cc	B/D	3.958	2,5%	3.685	1,8%	-6,9%	100, 110	18
≥ 2001cc	B/D	467	0,3%	382	0,2%	-18,2%	160	18
B/D Subtotal		**151.456**	**96,9%**	**197.718**	**97,1%**	**30,5%**		
<=1600cc	HYBRID	58	0,0%	48	0,0%	-17,2%	45, 50, 60	18
1601cc - <=1800cc (<=50KW)	HYBRID	0	0,0%	0	0,0%		100, 110	18
1601cc - <=1800cc (>50KW)	HYBRID	4.536	2,9%	4.112	2,0%	-9,3%	45, 50, 60	18
1801cc - <=2000cc	HYBRID	93	0,1%	1.305	0,6%	1303,2%	110	18
2001cc - <=2500cc (<=100KW)	HYBRID	57	0,0%	221	0,1%	287,7%	160	18
2001cc - <=2500cc (>100KW)	HYBRID	86	0,1%	13	0,0%	-84,9%	100, 110	18
>2500cc	HYBRID	2	0,0%	5	0,0%	150,0%	160	18
Hybrid Subtotal		**4.832**	**3,1%**	**5.704**	**2,8%**	**18,0%**		
≤ 85 kW	ELECTRIC	23	0,0%	99	0,0%	330,4%	3	18
86kW - ≤ 120kW	ELECTRIC	0	0,0%	0	0,0%		7	18
≥ 121kW	ELECTRIC	67	0,0%	74	0,0%	10,4%	15	18
Electric Subtotal		**90**	**0,1%**	**173**	**0,1%**	**92,2%**		
Total		**156.378**	**100,0%**	**203.595**	**100,0%**	**30,2%**		

Table 7: Sales Volume, Share and Changes According to Emission Values

CO2 AVERAGE EMISSON VALUES (gr/km)	2019 End of June		2020 End of June		Change
	Quantity	Share	Quantity	Share	
< 100	28.207	18,0%	30.357	14,9%	8%
≥ 100 - < 120	57.539	36,8%	88.538	43,5%	54%
≥ 120 - < 140	43.523	27,8%	53.198	26,1%	22%
≥ 140 - < 160	22.799	14,6%	27.212	13,4%	19%
≥ 160	4.310	2,8%	4.290	2,1%	0%
Total	**156.378**	**100,0%**	**203.595**	**100,0%**	**30,2%**

Table 8: Sales Volume, Share and Changes According to Automotic Transmission Type

TRANSMISSION	2019 End of June		2020 End of June		Change
	Quantity	Share	Quantity	Share	
A (Mini)	303	82,1%	734	92,6%	142,2%
B (Entry)	18.941	51,0%	24.575	48,9%	29,7%
C (Compact)	65.675	66,3%	87.347	70,8%	33,0%
D (Medium)	14.433	93,7%	23.477	99,8%	62,7%
E (Luxury)	3.345	100,0%	4.348	100,0%	30,0%
F (Upper Luxury)	1.033	100,0%	1.269	100,0%	22,8%
Total	**103.730**	**66,3%**	**141.750**	**69,6%**	**36,7%**

Table 9: Sales Volume, Share and Changes According to LCV Body Type

LCV BODY TYPE ANALYSIS	2019 End of June		2020 End of June		Change
	Quantity	Share	Quantity	Share	
Van	27.584	71,2%	38.097	75,5%	38,1%
Light Truck	4.963	12,8%	5.842	11,6%	17,7%
Minibus	3.104	8,0%	3.106	6,2%	0,1%
Pickup	3.115	8,0%	3.428	6,8%	10,0%
Total	**38.766**	**100,0%**	**50.473**	**100,0%**	**30,2%**

RETAIL SALES (LOCAL/IMPORT): JUNE 2020

MAKE	PASSENGER CARS			LCV			TOTAL		
	LOCAL	IMPORT	TOTAL	LOCAL	IMPORT	TOTAL	LOCAL	IMPORT	TOTAL
ALFA ROMEO		11	11			0	0	11	11
ASTON MARTIN		1	1			0	0	1	1
AUDI		2.211	2.211			0	0	2.211	2.211
BENTLEY		3	3			0	0	3	3
BMW		882	882			0	0	882	882
CITROEN		2.644	2.644		182	182	0	2.826	2.826
DACIA		3.033	3.033		332	332	0	3.365	3.365
DS		26	26			0	0	26	26
FERRARI		3	3			0	0	3	3
FIAT	9.077	154	9.231	4.741	639	5.380	13.818	793	14.611
FORD	294	1.111	1.405	4.459	107	4.566	4.753	1.218	5.971
HONDA	2.108	152	2.260			0	2.108	152	2.260
HYUNDAI	680	1.790	2.470		42	42	680	1.832	2.512
INFINITI		0	0			0	0	0	0
ISUZU			0	29	24	53	29	24	53
IVECO			0		164	164	0	164	164
JAGUAR		13	13			0	0	13	13
JEEP		367	367			0	0	367	367
KARSAN			0	13		13	13	0	13
KIA		1.278	1.278		175	175	0	1.453	1.453
LAMBORGHINI		1	1			0	0	1	1
LAND ROVER		112	112			0	0	112	112
LEXUS	0	17	17			0	0	17	17
MASERATI		5	5			0	0	5	5
MAZDA		12	12			0	0	12	12
MERCEDES-BENZ		1.355	1.355		520	520	0	1.875	1.875
MINI		101	101			0	0	101	101
MITSUBISHI		360	360	0	379	379	0	739	739
NISSAN		246	246		56	56	0	302	302
OPEL		2.913	2.913		231	231	0	3.144	3.144
PEUGEOT		2.661	2.661		317	317	0	2.978	2.978
PORSCHE		24	24			0	0	24	24
RENAULT	11.385	709	12.094		314	314	11.385	1.023	12.408
SEAT		694	694			0	0	694	694
SKODA		3.205	3.205			0	0	3.205	3.205
SMART		4	4			0	0	4	4
SSANGYONG		139	139		61	61	0	200	200
SUBARU		87	87			0	0	87	87
SUZUKI		535	535			0	0	535	535
TOYOTA	2.509	209	2.718		103	103	2.509	312	2.821
VOLKSWAGEN		3.444	3.444		1.018	1.018	0	4.462	4.462
VOLVO		502	502			0	0	502	502
TOTAL	**26.053**	**31.014**	**57.067**	**9.242**	**4.664**	**13.906**	**35.295**	**35.678**	**70.973**

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RETAIL SALES (LOCAL/IMPORT): 2020									
MAKE	PASSENGER CARS			LCV			TOTAL		
	LOCAL	IMPORT	TOTAL	LOCAL	IMPORT	TOTAL	LOCAL	IMPORT	TOTAL
ALFA ROMEO	0	30	30	0	0	0	0	30	30
ASTON MARTIN	0	7	7	0	0	0	0	7	7
AUDI	0	5.334	5.334	0	0	0	0	5.334	5.334
BENTLEY	0	9	9	0	0	0	0	9	9
BMW	0	3.680	3.680	0	0	0	0	3.680	3.680
CITROEN	0	8.981	8.981	0	1.384	1.384	0	10.365	10.365
DACIA	0	9.778	9.778	0	1.821	1.821	0	11.599	11.599
DS	0	238	238	0	0	0	0	238	238
FERRARI	0	11	11	0	0	0	0	11	11
FIAT	24.890	322	25.212	12.691	1.654	14.345	37.581	1.976	39.557
FORD	1.140	5.857	6.997	17.296	693	17.989	18.436	6.550	24.986
HONDA	7.378	908	8.286	0	0	0	7.378	908	8.286
HYUNDAI	2.430	6.692	9.122	0	335	335	2.430	7.027	9.457
INFINITI	0	0	0	0	0	0	0	0	0
ISUZU	0	0	0	276	44	320	276	44	320
IVECO	0	0	0	0	556	556	0	556	556
JAGUAR	0	99	99	0	0	0	0	99	99
JEEP	0	1.528	1.528	0	0	0	0	1.528	1.528
KARSAN	0	0	0	171	0	171	171	0	171
KIA	0	4.187	4.187	0	491	491	0	4.678	4.678
LAMBORGHINI	0	8	8	0	0	0	0	8	8
LAND ROVER	0	849	849	0	0	0	0	849	849
LEXUS	0	57	57	0	0	0	0	57	57
MASERATI	0	12	12	0	0	0	0	12	12
MAZDA	0	61	61	0	0	0	0	61	61
MERCEDES-BENZ	0	6.074	6.074	0	2.067	2.067	0	8.141	8.141
MINI	0	465	465	0	0	0	0	465	465
MITSUBISHI	0	494	494	0	1.143	1.143	0	1.637	1.637
NISSAN	0	2.324	2.324	0	342	342	0	2.666	2.666
OPEL	0	11.775	11.775	0	761	761	0	12.536	12.536
PEUGEOT	0	15.244	15.244	0	2.213	2.213	0	17.457	17.457
PORSCHE	0	121	121	0	0	0	0	121	121
RENAULT	32.872	3.433	36.305	0	1.139	1.139	32.872	4.572	37.444
SEAT	0	4.481	4.481	0	0	0	0	4.481	4.481
SKODA	0	7.649	7.649	0	0	0	0	7.649	7.649
SMART	0	45	45	0	0	0	0	45	45
SSANGYONG	0	201	201	0	174	174	0	375	375
SUBARU	0	312	312	0	0	0	0	312	312
SUZUKI	0	1.169	1.169	0	0	0	0	1.169	1.169
TOYOTA	10.636	990	11.626	0	351	351	10.636	1.341	11.977
VOLKSWAGEN	0	18.885	18.885	0	4.871	4.871	0	23.756	23.756
VOLVO	0	1.939	1.939	0	0	0	0	1.939	1.939
TOTAL	**79.346**	**124.249**	**203.595**	**30.434**	**20.039**	**50.473**	**109.780**	**144.288**	**254.068**

About ODD:

Founded in 1987, the Association of Automotive Distributors (ODD) with a vision to ensure the development and sustainability of the automotive industry is an industrial association representing the 26 member companies with their 43 international automotive brands as of 2020.
In line with its basic mission, it is an umbrella organization that works to represent the members in every segment, meet the needs of the sector with their activities, find solutions to their problems, create public opinion by accurately and reliably evaluating and sharing industrial information, and directly contribute to the formation of legislation related to the sector.
Gathering 43 brands operating in the automotive industry under its roof, ODD as a specialized company in the automotive industry works to take an active role in the organization of automotive fairs, to spread the use of vehicles throughout the country, to form an opinion in order to raise all kinds of infrastructure in the field of marketing-sales and after-sales services, and to improve the quality of service to EU norms, to carry out training activities for the members of the automotive industry in cooperation with other stakeholders in order to increase its efficiency in the public, to inform its members, the press and the public with detailed monthly sales data and reports prepared for the automotive industry, to shed light on the future of the sector through academic studies and to contribute to the development of the sector.

ODD Members:

ODD Contact:

Müge Çınarlı Söyler
Marketing, Data Management and PR Manager
mugesoyler@odd.org.tr

Nurcan Güler
Marketing and Data Analysis Manager
nurcanguler@odd.org.tr

Melda Uytun
Marketing and Communications Manager
meldauytun@odd.org.tr